

RECEIVED

OMB APPROVAL

OMB Number: 3235-0123 Expires: February 28, 2010

Expires: February 28, 2010 Estimated average burden hours per response.....12.00

SEC FILE NUMBER
8-38 186

FORM X-17A-5
PART-III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNIN	og 01-01-06	AND ENDING	12-31-06
REPORT FOR THE PERIOD BEGINN	MM/DD/YY		MM/DD/YY
A. F	REGISTRANT IDENTIF	ICATION	
NAME OF BROKER-DEALER: FU	und Investe	is Inc	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF I	BUSINESS: (Do not use P.O.	Box No.)	FIRM I.D. NO.
636 Scalp Avenue	(No. and Street)		
	•	15	004
Johnstown	PA (State)		904
(City)	(State)		•
NAME AND TELEPHONE NUMBER O		REGARD TO THIS REI (81	PORT 4) 269 <b>-</b> 4890
William J. Mulhearn			(Area Code - Telephone Number
RA	CCOUNTANT IDENTII	ICATION	,
INDEPENDENT PUBLIC ACCOUNTAN	NT whose opinion is contained	in this Report*	•
Tranquillo, Victor R.			
12011402	(Name - if individual, state las	, first, middle name)	
211 East Sample Street	Ebensburg	PA	15931
(Address)	(City)	(State)	(Zip Code)
The state of the s			
CHECK ONE:			
🖾 Certified Public Accountar	nt		PROCESSID
☐ Public Accountant			
☐ Accountant not resident in	United States or any of its pos	ssessions.	MAR 1 5 2007
	FOR OFFICIAL USE	ONLY /	THOMSON
	,		Flational Wash Al
,			

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

h

## OATH OR AFFIRMATION

I. William J. Mulhearn	, swear (or affirm) that, to th	ie best of
my knowledge and belief the accompanyin	g financial statement and supporting schedules pertaining to the firm of	of
FUND INVESTORS, INC.	·	, 43
- Docombor 31	, 20 06, are true and correct. I further swear (or af	firm) that
neither the company nor any partner, prop	rietor, principal officer or director has any proprietary interest in any	account
classified solely as that of a customer, exce	ept as follows:	
classified sololy as that of a customer,	K	
None		<del></del>
	1 2 /	. SU
	1/	
NOTARIAL SEAL	Signature	
WENDY KERCH, Notary Public Portage Typ. Cambria County	Principal/Secretary/Treasurer	
Portage Twp., Cambria County My Commission Expires Feb.3, 2008	Title	
21/2	ន	
Wendy Kerch	<u> </u>	
Notary Public		•
This report ** contains (check all applicab	ple boxes):	
(a) Facing Page.		
(b) Statement of Financial Condition.		
<ul><li>☒ (c) Statement of Income (Loss).</li><li>☒ (d) Statement of Changes in Financia</li></ul>	I Condition	
XI (e) Statement of Changes in Stockhol	lders' Equity or Partners' or Sole Proprietors Capital.	
(c) Statement of Changes in Liabilitie	es Subordinated to Claims of Creditors.	
[V] (a) Computation of Net Capital		, , .
(h) Computation for Determination o	f Reserve Requirements Pursuant to Rule 15c3-3.	
(i) Information Relating to the Posse	priate explanation of the Computation of Net Capital Under Rule 15c3-	1 and the
(k) A Reconciliation between the aud	ited and unaudited Statements of Financial Condition with respect to	methods of
consolidation.		•
(1) An Oath or Affirmation.	I.D	
(m) A copy of the SIPC Supplemental	I Report. nadequacies found to exist or found to have existed since the date of the p	revious audit.
(n) A report describing any material in	ladequacies found to exist of found to the control of the control	

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**Financial Statements** 

December 31, 2006 and 2005

## Victor R. Tranquillo

### Certified Public Accountant

## Independent Auditor's Report

Board of Directors Fund Investors, Inc.

I have audited the accompanying statements of financial condition of Fund Investors, Inc. as of December 31, 2006 and 2005, and the related statements of income, changes in stockholder's equity, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the company's management. My responsibility is to express an opinion on these financial statements based on my audits.

I conducted my audits in accordance with generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audits provide a reasonable basis for my opinion.

In my opinion, the financial statements referred to above, present fairly, in all material respects, the financial position of Fund Investors, Inc. as of December 31, 2006 and 2005, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

My audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Victor R. Tranquillo February 26, 2007

# Fund Investors, Inc. Table of Contents

	Page No.
Independent Auditor's Report	1
Statements of Financial Condition	2
Statements of Income	3
Statements of Changes in Stockholder's Equity	4
Statements of Cash Flows	5
Notes to Financial Statements	6-8
Computation of Net Capital Under Rule 15C3-1 of the Securities and Exchange Commission	9
Independent Auditor's Report on Internal Control Structure Required by SEC Rule 17A-5 for a Broker – Dealer Claiming an Exemption From SEC 15c3-3	.10-11

Statements of Financial Condition December 31, 2006 and 2005

### **ASSETS**

	<u>2006</u>	<u>2005</u>
Current Assets:		
Cash	\$ 25,465	\$ 28,893
Accounts Receivable	1,190	1,504
Securities Owned, at estimated fair value	9,237	10,554
Prepaid Expenses	2,070	2,270
Total Current Assets	<u>37,962</u>	43,221
Property and Equipment		
Office Equipment	5,858	5,171
Less: Accumulated Depreciation	<u>(5,813)</u>	<u>(4,859</u> )
Net Property and Equipment	<u>45</u>	312
Total Assets	<u>\$ 38,007</u>	<u>\$ 43,533</u>
LIABILITIES & STOCKHOLDER'S	EQUITY	
Current Liabilities:	Φ 0	Ф 5.000
Accounts Payable	\$ 0 278	\$ 5,000 505
Commissions Payable	278 377	589
Income Taxes Payable	311	
Total Current Liabilities	655	6,094
Noncurrent Liabilities:		
Deferred tax liability	1,395	1,704
Total Liabilities	<u>\$ 2,050</u>	<u>\$ 7,798</u>
Stockholder's Equity:		
Common Stock	6,000	6,000
Retained Earnings	29,957	<u>29,735</u>
Total Stockholder's Equity	35,957	35,735
Total Liabilities and Stockholder's Equity	\$ 38,007	\$ 43,533

The accompanying notes are an integral part of these financial statements.

Statements of Income
For the Years Ended December 31, 2006 and 2005

·	<u>2006</u>	2005
Revenue:		<b>#</b> 240.202
Commissions Earned	\$ 213,081	\$ 268,283
Interest Income	731	344
Gains or Losses on firm securities investment account	(1,008)	<u>5,550</u>
Total Revenues	212,804	274,177
Expenses:		
Employee Compensation	175,142	219,590
Payroll Taxes and Benefits	24,223	28,701
Occupancy	9,681	9,945
Dues, Licenses and Fees	3,159	<u> 7,874</u>
Total Expenses	212,205	266,110
Income Before Income Taxes	599	8,067
Provision for Income Taxes	377	589
Net Income	<u>\$ 222</u>	\$ 7,478

Statements of Changes in Stockholder's Equity For the Years Ended December 31, 2006 and 2005

	<u>2006</u>	<u>2005</u>
Retained Earnings – January 1	\$ 29,735	\$ 22,257
Net Income	222	<u>7,478</u>
Retained Earnings – December 31	\$ 29,957	\$ 29,735

# Statements of Cash Flows For the Years Ended December 31, 2006 and 2005

		<u>2006</u>	,	<u> 2005</u>
Cash Flows from Operating Activities:				
Net Income	\$	222	\$	7,478
Adjustment to Reconcile Net Income to Net Cash Provided by Operating Activities:				
Depreciation Unrealized Gain (Loss) on Marketable Securities Deferred Income Tax (Increase) Decrease in:     Accounts Receivable     Prepaid Expenses Increase (Decrease) in:     Accounts Payable     Commissions Payable Corporate Taxes Payable		954 1,317 (309) 314 200 5,000) (227) (212)		1,224 (7,254) 1,704 2,976 (1,763) 5,000 (1,267) 164
Net Cash (Used) Provided by Operating Activities	(2	2,741)	· 	8,262
Cash Flows From Investing Activities				
Purchase of Office Equipment		(687)		(1,294)
Net Cash Used by Investing Activities	<del></del>	(687)		(1,294)
Net Increase (Decrease) in Cash	(3	3,428)		6,968
Cash at Beginning of Year	28	<u>8,893</u>		21,925
Cash at End of Year	<u>\$ 25</u>	<u>5,465</u>	\$	28,893
Supplemental Disclosure of Cash Flow Information: Cash Paid During the Year for Income Taxes	\$	692	\$	728

The accompanying notes are an integral part of these financial statements.

Notes to Financial Statements

### **Significant Accounting Policies**

#### Nature of Operations

Fund Investors, Inc. is a broker dealer registered with the National Association of Securities Dealers (NASD). It is a Pennsylvania corporation engaged in the sale of mutual fund shares. The Company does not hold customer accounts.

#### Commission Recognition

Commissions earned on new accounts are recorded on trade date with appropriate receivable being accrued. Commissions paid to registered representatives on new accounts are accrued at the time of application.

Recurring commissions from direct customer deposits as well as maintenance fees from mutual fund families are recorded when received since they are not readily identifiable. Corresponding commissions payable to registered representatives are not recorded until the commission is received.

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

#### Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, cash in banks, and all highly liquid investments with an original maturity of three months or less. At December 31, 2006 and 2005, the Company had no cash equivalents.

#### Income Taxes

Deferred taxes are provided on the difference between earnings for financial statement purposes and earnings for income tax return purposes.

#### **Securities Owned**

In April 2000, Fund Investors, Inc. purchased 300 shares of common stock in "The NASDAQ Stock Market, Inc.," a private placement. These shares are carried at fair value. Unrealized gains and losses on investment securities are based on the difference between book value and fair value. These gains and losses are credited or charged to other comprehensive income, whereas unrealized gains and losses are recognized in Fund Investors, Inc.'s net income.

### Capital Stock

The authorized, issued, and outstanding shares of capital stock at December 31, 2006, were as follows:

Common Stock	Preferred Stock
\$10 par value	\$10 par value
100,000 shares authorized	100,000 shares authorized
600 shares issued and outstanding	No shares issued

### **Net Capital Requirements**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2006, the Company had net capital of \$31,345, which was \$26,345 in excess of its required capital of \$5,000. The Company's net capital ratio was .07 to 1 and .26 to 1 for 2006 and 2005, respectively.

### **SEC Rule 15C3-3 Exemption**

Fund Investors, Inc.'s transactions are limited to the sale and redemption of registered investment company shares. In addition, the Company promptly transmits all funds received in connection with its activities as a broker or dealer, and does not otherwise hold funds or securities for, or owe money or securities to, customers. Accordingly, Fund Investors, Inc. is exempt from the provisions of Rule 15C3-3 as provided in subsections 15C3-3K(1).

### Liabilities Subordinated to Claims of General Creditors

Fund Investors, Inc. had no subordinated liabilities at December 31, 2006 and 2005, or any time during the years then ended.

#### **Pension Plan**

Fund Investors, Inc. has a qualified, non-contributory defined contribution profit sharing plan. Contributions to this Plan are discretionary and are determined annually by the Board of Directors. Employees are immediately vested in all contributions made on their behalf.

Contributions to the Plan amounted to \$21,210 for 2006 and \$25,318 for 2005.

#### **Income Taxes**

The income tax provision consists of the following:

	<u>2006</u>	<u>2005</u>
Current federal and state income taxes Deferred income taxes	\$ 377	\$ 589 1,704 \$ 2,293

Deferred income taxes arise primarily from temporary differences relating to unrealized gains and losses on investment securities.

#### **Concentrations of Credit Risk**

The Company is engaged in the sale of mutual fund shares for which it receives commissions. Future income of the corporation is dependent upon the fee structure as approved by the various fund families with which the Company maintains sales agreements.

### **Focus Report**

There are no material differences in net capital as reported on Fund Investors, Inc.'s 2006 Focus Report and the accompanying financial statements.

### Transactions with Related Party

Effective January 1, 1996 the partnership, of which Eugene Long, the sole shareholder of Fund Investors, Inc. is a partner, incorporated. The two corporations are not affiliated; however, they are operating under the common paymaster rules. As such, employees common to both corporations are subject to one limit for payroll tax liability calculations.

Additionally, the Company has adopted the same pension plan as its common paymaster corporation.

All payroll expenses and related costs are paid out of Long, Mulhearn & Criste P.C. Fund Investors, Inc. reimburses the common paymaster corporation for its share of all such costs.

## Schedule I

Computation of Net Capital under Rule 15C3-1 Of the Securities and Exchange Commission As of December 31, 2006 and 2005

	<u>2006</u>	<u>2005</u>
Net Capital:		
Total Stockholder's Equity Stockholder's Equity Not Allowable for Net Capital	\$ 35,957 0	\$ 35,735 0
Stockholder's Equity Qualified for Net Capital	35,957	35,735
Deductions: Nonallowable Assets: Office Equipment, Net Other Assets	45 2,850 2,895	312 3,050 3,362
Net Capital Before Haircuts on Securities Position	33,062	32,373
Haircuts on Securities	(1,717)	(1,900)
Net Capital	<u>31,345</u>	30,473
Aggregate Indebtedness: Accounts Payable Accrued Corporate Taxes  Total Aggregate Indebtedness	\$ 278 	\$ 5,505 2,293 \$ 7,798
Computation of Basic Net Capital Requirement: Minimum Capital Required	\$ 5,000	\$ 5,000
Excess Net Capital at 1500%	<u>\$ 26,345</u>	\$ 25,473
Excess Net Capital at 1000%	<u>\$ 31,140</u>	\$ 29,693
Ratio: Aggregate Indebtedness to Net Capital	<u>.07 to 1</u>	<u>. 26 to 1</u>

## Victor R. Tranquillo

## Certified Public Accountant

# Independent Auditor's Report On Internal Control Structure Required By SEC Rule 17A-5

Board of Directors Fund Investors, Inc.

In planning and performing my audit of the financial statements and supplemental schedules of Fund Investors, Inc. for the year ended December 31, 2006, I considered its internal control structure, including control activities for safeguarding securities, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), I have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that I considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for the customers or perform custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of the Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and the transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5 (g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control would not necessarily disclose all matters in the internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, I noted no matters involving internal control, including control activities for safeguarding securities, that I consider to be material weaknesses as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at December 31, 2006 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the Securities and Exchange Commission, the National Association of Securities Dealers, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Unto Range De February 26, 2007

